

Abhinav Kasarla

Salesforce Developer

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Salesforce Developer at papernest, where I moved from administration to development in October 2025. I work on Apex, Lightning Web Components, and integrations for sales and contract management. My previous admin work covered automation, user access, reporting, and day-to-day support.

Technical skills

Development: Apex, LWC, SOQL/SOSL, API callouts, Queueable Apex, Apex tests

Platform: Sales Cloud, Service Cloud, Flow, Orchestration, data modelling, Email-to-Case

Security & delivery: Permission sets, roles, sharing, SSO, Gearset, GitHub, Jira, Data Loader

Work experience

Salesforce Developer | papernest - Paris, France

October 2025 - Present

- **Auto Subscription:** Work with the team on a guided flow for submitting contracts to providers in France and Spain. Make changes to LWC screens, Apex services, and provider integrations.
- Work with shared Apex interfaces and provider-specific services for estimates, confirmation, contract changes, and document uploads.
- **External Owner:** Helped connect Opportunities to agents in an external BPO system, working on API lookups, LWC search and assignment, and chained Queueable Apex jobs that fill in agent details.
- Update validations and Apex tests, investigate bugs, and help release changes using Gearset and GitHub. Track requests and fixes in Jira.

Salesforce Administrator | papernest - Paris, France

June 2022 - September 2025

- Built and updated Flows, custom fields, objects, record types, validation rules, and dynamic forms for sales and customer service teams.
- Managed user access through permission sets, profiles, roles, sharing, and SSO. Created reports and dashboards and handled data cleanup.
- Maintained Email-to-Case, queues, and case routing rules. Helped colleagues resolve Salesforce issues and supported deployments.

Salesforce Administrator | Sysnatura Enterprise Intelligence - Bangalore, India

September 2017 - November 2018

- Configured Salesforce fields, layouts, access controls, reports, and dashboards. Gathered requirements, helped train users, and supported data cleanup, testing, and deployments.

Certifications

Salesforce Certified Platform Developer I - March 2024

Salesforce Certified Administrator - December 2021

Education

Master of Business Administration | Swiss Business & Hospitality Group, Lyon | 2019 - 2021

Bachelor of Computer Applications | Amrita University, Chennai | 2014 - 2017

Languages

English: fluent | French: basic | Hindi: fluent | Telugu: native